

BC Northern Real Estate Board statistics reports sizeable increase in 2017 with 4981 MLS Property Sales.

The January 4th BC Northern Real Estate Board News Release showed a substantial increase in 2017 MLS Property Sales over the past years data.

The REALTOR® members of the BC Northern Real Estate Board (BCNREB) reported 4981 property sales worth \$1.3 billion in 2017 through the Multiple Listing Service® (MLS®), up from last year's 4737 sales worth \$1.2 billion. President John Evans comments "Most communities in our Board region have seen an increase in sales when compared Regionally, average to last year." sales prices have increased 1 or 2% over inflation. Overall, most markets have been steady in the face of the weak commodity prices of the last few years and the boom and bust cycles since the 1970s have not been repeating themselves.

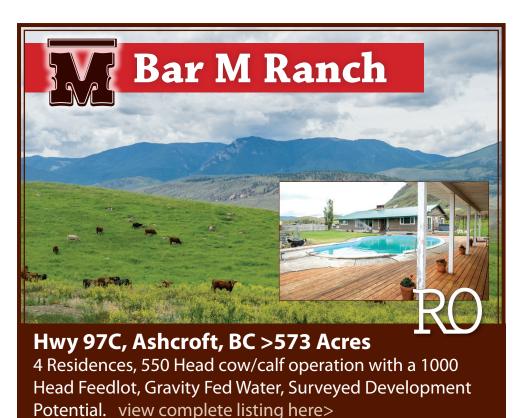
The BCNRB report breaks down the sales data and gives a report by each of its regions. The Report States that the Cariboo Region was affected by the wildfires in the 2017 summer. 100 Mile House, Williams Lake and some smaller surrounding communities were evacuated, causing uncertainty for consumers needing property insurance or those with uncompleted real estate transactions. Although Quesnel was not evacuated, the community was close enough to the wildfires for consumers to have difficulty finding property insurance. With the wildfires over, Quesnel and Williams Lake appear to have returned to expected levels of market activity while 100 Mile House remains somewhat sluggish.

In the 100 Mile House area 550 properties worth \$126.9 million sold this year through MLS[®], compared with 630 properties worth \$140.3 million in 2016. In Williams Lake, 469 sales worth \$110.5 million were reported through MLS® in 2017, up from 441 sales worth \$100.1 million the previous year. Half of the 195 single family homes sold in 2017 sold for less than \$244,000. 23 parcels of vacant land, 99 homes on acreage, 28 townhomes, 39 manufactured homes in parks and manufactured homes on land were also sold in 2017.

2017 Sales data is also provided within this release for Bulkley Nechako, Fort St. John/Fort Nelson and Fraser Fort George Regions of BC.

Click here to read the entire BCNRB New Release on their website>

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Applied Sustainable Ranching Program accepting applications at TRU Williams Lake Campus.

The Applied Sustainable Ranching Program is the first of its kind in British Columbia. This program will give graduates the tool kit for building and managing diversified, resilient ranching operations in BC and around the world, as well as the experitse to apply to any agriculture enterprise in any region.

During this program, students will gain the expertise to build and sustain ranching enterprises within BC's ranching industry and apply that knowledge to agricultural businesses in any region. By the end of the program, students will have gained an understanding of ecosystem management in the last intact temperate grassland in the world.

The ranching program is unique in its requirement that students live on a ranch or farm while taking

the program. This requirement gives students a built-in practicum for their course work and adds value to the ranch, whether it be their home or a mentoring hostranch. Experiential learning on the farm immerses the student in the culture of farming and ranching while they learn the dav-to-dav operational and responsibilities that do not emerge in class or instructional material. The program director can provide assistance in finding the right homestay match for students relocating to the Cariboo to attend the program.

Students are not required to live in Williams Lake to take this program. Due to the flexible blended learning model, students living and working on any ranch in BC or internationally are able to enroll in the program without having to move away from home.

Students may attend the weekly seminars in person or via video conference

This is a program that is built in BC to address the needs of the local ranching environment, and offers students a way to learn to develop and fine-tune enterprise management around the unique market opportunities in their region.

For more information about the Applied Sustainable Ranching Program visit the TRU Williams Lake Campus web site at

https://www.tru.ca/williamslake/programs/ranching.html

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on facebook to receive the latest listings, photos and bc ranching posts from the ranches only team of real estate specialists.

> Click here to visit us



Staging Your Ranch or Rural Property



First impressions are lasting in real estate. When selling a home you would never leave out your dirty dishes for potential buyers to see, and you should also clean up your rural lot before it is shown and marketed. Cutting the grass (or weeds), removing old equipment and take marketing photos of your property when it is looking its best.

Some sellers even plant wildflowers to make their rural land look beautiful. It's like staging a home, but you're just working with raw land instead.

Also hve current maps/surveys of all property boundaries. This will provide useful information and help buyers see the potential in a property to encourage a sale.





Head Count, Grazing Licenses, Irrigation, Equipment, Hay Production...

There are many economic and agricultural factors to consider when purchasing a ranch property. Being a part of the BC Ranching Community gives our realtors the hands on knowledge of farming and ranching in our respective areas. We are happy to answer any inquiry or questions you may have about ranching in BC

Contact the Ranches Only Team click here >

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